

GUIDELINES

EXPECTATIONS

Deliverable

A Pitch presentation with

- The business context and the technical challenge 1mn
- The technical solution and delivery 3mn

for example: code run, mockups, prototype, interactive screens...

• The project timeline - 1 mn

including roadmap, skills needed, budget estimations (MDs)

Duration: 5 mn

Q&A with the Jury: 5 mn

The delivery support must be sent by email to hackher.bucharest@women-in-tech.org by 6 PM.

Evaluation

- Client centricity
- Technical delivery : creativity and innovation
- Technical delivery : efficiency and feasibility
- Quality of the presentation

PARTICIPANTS GUIDELINES FOR THE TECHNICAL SOLUTION

The **technical solution** can vary depending on the complexity/type of the problem the startup wants to address, such as:

- a high-level solution architecture (diagram)
- business flows
- user-centered interactive screens for a meaningful and intuitive digital experience
- mock-ups
- a prototype
- a screen recording of code running
- or anything else that you find relevant

If the participants need support and feedback they will ask a **facilitator** to find a mentor for their specific needs.

The mentors will then come to them when needed to support them on the solution and troubleshoot together problems that may occur.

MENTORS GUIDELINES

The facilitator will link the team and the mentors, based on the team's needs and the mentor's availability.

Mentors will provide guidance and support to the team from 12:00 to 17:00.

The mentors support all the teams that need help, depending on their skills.



Ionut-Maxim MARGELATU Computer Scientist Adobe Romania



Andrada NEACSU UI/UX Deloitte Digital



Cristina NEAMTU
President
Women in Games



Adina NICHITEAN
Security & Data Protection
ZITEC



Ilinca PAUN Founder Bravva Angels



Roxana PISTOLEA Web 3 Evangelist Human.Ai / Fem3.space



Andreea PLESEA Co-Founder DRUID AI



Gregory RONDIN
Customer success
Leader & Consultant



Daniela SERBAN MD Vertik Group & President ARIR



Elena SIMION
Product Owner
RONIN



Adriana SIPICA BOGZA Engineering Manager Google Romania



Silvia TARZIU
Tech Innovation Coach
Adore me Tech



Andrei VADUVA Lead Engineer Green Horse Games



Adelaida ZAIM UI/UX Deloitte Digital

JURY GUIDELINES

The Pitch will last 5 mn and will be evaluated based on 4 criteria.

1. Client centricity

- does it meet a customer need? potential to be a business?
- How impactful is the idea?
- Can it impact the lives of many people in a significant way?

2. Technical delivery: creativity and innovation

- How innovative / creative / unique is the idea? Was there a novel approach applied to solve the problem?
- Is the project technically impressive? Complex? How technically sophisticated / advanced / elegant was the solution?
- user interface (UI) and user experience (UX)

3. Technical delivery: efficiency and feasibility

- Does it work? Is it implementable? Engineering skills, code quality
- Is the technical planning and budget feasable?

4. Quality of the presentation

o Clarity / Storytelling / Originality / Passion / Time management

After each pitch there will be a Q&A with the team: 5 mn

For each criteria you will provide a score from 1 (Poor) to 5 (Excellent) in the scoring table that you will receive.



Catalina DODU

Partner & Cybersecurity Leader

EY Romania



Marius ISTRATE Investor TechAngels



Simona LAPUSAN
CEO & Founder Mirro.io
COO & Co-founder Zitec



Jeremy de FRANCE Founder Graphee



Diana TARFULEADirector of Engineering **Adobe Romania**



Lara TASSAN ZANIN
Head of EIB Group office in
Romania
European Investment
Bank

FACILITATORS

Each team has a facilitator that is here to:

- help them with any question
- link them to mentors according to their specific need
- make sure they are on time for the different steps



Georgiana

WOWLAB qube app



Andreea

Hello MOTUM Vintello



Ana

Infrared Ioana Anutoiu



Andrica

eHelper Sura Tug

TOOLS

Here is a suggestion of tools:

- GitHub
- Canva (presentation, visuals)
- HiSlide (presentation, visuals)
- Powtoon (presentation, visuals)
- TinyTake (screen capture/video)
- Unsplash (photography)
- Noun Project (icons and photography)
- Icons8 (icons and photography)
- Ouch (game replay)
- FreePik (vectors, photos, videos, fonts...)
- Undraw (opensource illustrations)
- Artboard.Studio (animations)
- Google Fonts (fonts)

But of course, feel free to use what you consider relevant!